This full-day training program is designed to teach managers and supervisors how to more effectively use the Fundamentals in their daily interactions with staff. The highly interactive workshop combines teaching with role plays and exercises that help participants to increase their competence by practicing the learned skills.

Most clients choose to add our eCoach™ module as a follow-up to the workshop to significantly increase participants’ retention of their learning. eCoach™ is an automated software tool that sends participants 21 weekly follow-up lessons based on the content covered in the workshop.

The more skillful your managers and supervisors are at using your Fundamentals in their daily work with their teams, the more successful the entire initiative will be.

~ David Friedman, Founder

Coaching the Fundamentals System

Starting a meeting with the Fundamental of the Week:

- Make it interactive
- Ask specific people specific questions
- Rotate who leads the discussion
- Limit discussion to 3-5 minutes
- Questions that can be used for any Fundamental:
  - Why do you think this one “made the list”?
  - What’s the most challenging thing about practicing this?
  - How would it impact our company if we were all better at this?
  - How would it impact our company if we don’t do this well?

Assume that this week your company is on “Honor commitments.” Which of the following would be an effective question for starting a meeting with the Fundamental of the Week as the first agenda item?

a) “Does anybody have anything you’d like to say about this Fundamental?”
b) “Who knows what this week’s Fundamental is?”
c) “Who’d like to share an example of this Fundamental?”
d) “Bob, what do you think gets in the way of us honoring our commitments more consistently?”

Please click on the best answer then click the “submit” button.